Melinda Harrison

Having worked within Customer Service roles over the last 20 years, my focus is to provide quality service to my customers. I find it extremely rewarding to be able to assist clients with their financial needs, wants and goals, by the implementation of successful financial strategies.

Background:

Melinda holds over 20 years commercial experience, predominately within the private sector in customer relationship roles. She joined Robson Consulting Group in 2004 as the Financial Services Manager, managing our portfolio of financial services clients.

In addition to the management of investments, Melinda provided service to clients in the areas of Lending and Wealth Protection, whilst also maintaining a high level of compliance practices.

In May 2007 she ventured on maternity leave. Now back on board she is specialising in the areas of Lending and Wealth Protection services.

Professional Qualifications:

1994 – Management Certificate Gosford TAFE
2000 – MBA University of Western Sydney
2003 – Certificate IV Workplace Training Newcastle TAFE

Experience & Expertise:

Team Management
- Managing a professional team to meet client, adviser and third party providers needs, in order to provide quality financial solutions to our clients.
- Development of processes and adherence to compliance practices governing financial services practices.

Wealth Creation
- Providing quality service in the areas of investment, leasing, lending and wealth protection to our clients.

Business Development Services
- Maintain and develop close relationships with our financial provider Count Financial and associated third party product providers.
- Develop innovative communications to clients advising of updates and new products available.